

April 20, 2022

Honorable Commissioner Atty. Dennis B. Funa Insurance Commission 1071 United Nations Avenue, Ermita, Manila

Dear Commissioner:

In compliance with Circular Letter No. 2020-80 dated July 22, 2020 pertaining to the submission of the Quarterly Report on Selected Financial Statistics (QRSFS), we hereby submit the following output for the Q1 2022 through the IC QRSFS System:

File Description	File Name	Hash Key
Life_QRSFS_Q12022	SLOCPI_LIFE_QRSFS_Q12022	9877f1124ec48d15b16fdfe 598414e4c1f25abd4752a6 c54cf9608d307c24df6

This is also to certify that the uploaded reportorial requirement/s is/are true and correct.

Sincerely,

Candy S. Esteban

Chief Financial Officer Sun Life of Canada (Philippines), Inc.

E-mail Address: <u>Candy.Esteban@sunlife.com</u>

"Annex A"

Quarterly Report on Selected Financial Statistics for Life Insurance Companies (Traditional)

As of the Quarter ending March 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

(In Pesos)

I.	FINA	NCIAL	CON	DITION

Total Assets			283,974,982,455
Cash		6,333,523,915	
Invested Assets	_	118,370,107,686	
Premiums Due and Uncollected	_	459,922,430	
Reinsurance Accounts Receivable	_	1,333,333	
Segregated Fund Assets	_	153,722,006,308	
Cash	4,255,227,772		
Invested Assets	149,375,250,950		
Others	91,527,586		
Other Assets	_	5,088,088,783	
Total Liabilities		_	256,418,762,912
Aggregate Reserves	_	58,501,341,593	
Policy & Contract Claims	_	2,448,760,010	
Premium Deposits Fund	_	677,459,386	
Reinsurance Accounts Payable	_	<u>-</u>	
Segregated Fund Liabilities	_	153,126,016,460	
Taxes Payable	_	1,258,098,168	
Other Liabilities	_	40,407,087,295	
Total Networth			27,556,219,543
Capital Stock		500,000,200	
Statutory Deposit	_	-	
Capital Stock Subscribed	_	<u> </u>	
Contributed Surplus	_	50,000,000	
Contingency Surplus/Home Office/Inv	vard Remittances	<u>-</u>	
Capital Paid in Excess of Par Value	_	<u>-</u>	
Retained Earnings/Home Office Acco	unt	26,886,289,191	
Reserve Accounts	_	(1,913,052,104)	
Remeasurement Gains (Losses)			
on Retirement Pension Ass	set (Obligation)	1,436,992,408	
Treasury Stocks	<u>_</u>	<u> </u>	
Seed Capital on Variable Life	=	595,989,848.168	

NOTES:

A. Assets

- $1. \quad \hbox{\it Cash Cash on Hand, Cash in Banks}$
- Invested Assets Time Deposit, Financial Assets at Fair Value Through Profit and Loss (FVPL),
 Held-to-Maturity (HTM) Investments, net, Available-for-Sale (AFS) Financial Assets,net, Loans and Receivables,net, Investment Property,
 Investments in Subsidiaries, Associates, and Joint Ventures, Non-current assets held-for-sale, Security fund contribution,

and Derivative Assets Held for Hedging

- Reinsurance Accounts Due from Ceding Cos. net, Funds Held By Ceding Cos., net, Amounts Recoverable from Reinsurers, net, Other RI Accts. Receivables, net
- 4. Others All other assets reflected in the Financial Reporting Framework

B. Liabilities

- Aggregate Reserves Aggregate Reserves for LIfe Policies, Aggregate Reserves for Accident & Health Policies
 and Supplementary Contracts without Life Contingencies
- 2. Reinsurance Accounts Payable includes Due To Reinsurers and Funds Held for Reinsurers

C. Networth

 Reserve Accounts - includes Reserves for AFS Securities, Cash Flow Hedge, Hedge of a Net Investment in Foreign Operations, Cumulative Foreign Currency Translation, Remeasurement on Life Insurance Reserves, Reserve for Investments in Associates and Reserve for Appraisal Investment - Property and Equipment.

II. INVESTED ASSETS

Financial Assets at Fair Value Through Profit and Loss a) Securities Held for Trading a.1. Trading Debt Securities - Government	_) <u> </u>
a.2. Trading Debt Securities - Government		
a.3. Trading Equity Securities		
a.4. Mutual Funds		
a.5. Unit Investment Trust Funds		
a.6. Real Estate Investment Trusts		
a.7. Other Funds		
b) Financial Assets Designated at Fair Value Through		
Profit and Loss (FVPL)		
b.1. Debt Securities - Government		
b.2. Debt Securities - Private		
b.3. Equity Securities		
b.4. Mutual Funds		
b.5. Unit Investment Trust Funds		
b.6. Real Estate Investment Trusts		
b.7. Other Funds		
c) Derivative Assets		
Held to Maturity (HTM) Investments, net a) HTM Debt Securities - Government		<u>-</u>
b) HTM Debt Securities - Private		
3 Loans and Receivables, net		11,044,314,655
a) Real Estate Mortgage Loans		
b) Collateral Loans	0.000.075.000	
c) Guaranteed Loans	3,868,975,000	
d) Chattel Mortgage Loans		
e) Policy Loans	7,175,339,655	
f) Notes Receivable		
g) Housing Loans		
h) Car Loans		
i) Low Cost Housing		
j) Purchase Money Mortgages		
k) Unquoted Debt Securities		
I) Salary Loans		
m) Other Loans Receivables		
4 Available-for-Sale (AFS) Financial Assets, net		102,467,774,502
a) AFS Debt Securities - Government	83,728,432,667	
b) AFS Debt Securities - Private	7,895,576,188	
c) AFS Equity Securities	9,102,152,321	
d) Mutual Funds	1,628,413,327	
e) Unit Investment Trust Funds		
f) Real Estate Investment Trusts		
g) Other Funds	113,200,000	
5 Investments in Cubaidissis Associates and Isiat Venture		4 000 400 004
5 Investments in Subsidiaries, Associates and Joint Ventures	4 000 400 004	1,836,463,264
a) Investments in Subsidiaries	1,836,463,264	
b) Investments in Associates		
c) Investments in Joint Ventures	<u> </u>	
6 Investment Property		1,043,205,244.86
7 Time Deposits / Fixed Deposits		1,976,900,000.00
8 Non-current Assets Held for Sale		4.450.000
9 Security Fund Contribution		1,450,020
10 Derivative Assets Held for Hedging		
TOTAL INVESTMENTS		118,370,107,686

Notes:

- 1. Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
- 2. Loans and Receivables,net Net of Allowance for impairment losses
- 3. Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets in the I. Financial Condition

II. INVESTED ASSETS (SEGREGATED FUND ASSETS)

1	Financial Assets at Fair Value Through Profit and Loss		145,697,831,824
	a) Securities Held for Trading		
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trusts		
	a.7. Other Funds		
	b) Financial Assets Designated at Fair Value Through		
	Profit and Loss (FVPL)	145,490,800,263	
	b.1. Debt Securities - Government 17,212,748,201		
	b.2. Debt Securities - Private 6,034,627,848		
	b.3. Equity Securities 112,324,508,800		
	b.4. Mutual Funds 9,918,915,414		
	b.5. Unit Investment Trust Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
	c) Derivative Assets	207,031,561	
	III III AA A S (II T AA)		
2	Held to Maturity (HTM) Investments, net a) HTM Debt Securities - Government		-
	b) HTM Debt Securities - Private		
	b) This Bobt Goodings Thirds		
3	Loans and Receivables, net		3,159,619,126
	a) Real Estate Mortgage Loans		
	b) Collateral Loans	0.007.040.400	
	c) Guaranteed Loans	2,307,619,126	
	d) Chattel Mortgage Loans		
	e) Policy Loans		
	f) Notes Receivable		
	g) Housing Loans		
	h) Car Loans		
	i) Low Cost Housing		
	j) Purchase Money Mortgages	050 000 000	
	k) Unquoted Debt Securities	852,000,000	
	I) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		
	a) AFS Debt Securities - Government		
	b) AFS Debt Securities - Private		
	c) AFS Equity Securities		
	d) Mutual Funds		
	e) Unit Investment Trust Funds		
	f) Real Estate Investment Trusts		
	g) Other Funds		
5	Investments in Subsidiaries, Associates and Joint Ventures		=
	a) Investments in Subsidiaries		
	b) Investments in Associates		
	c) Investments in Joint Ventures		
6	Investment Property		
7	Time Deposits / Fixed Deposits		517,800,000
	Non-current Assets Held for Sale		317,000,000
8	Security Fund Contribution		
	·		
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		149,375,250,950

Notes:

- 1. Held to Maturity (HTM) Investments, net Net of Allowance for impairment losse
- 2. Loans and Receivables,net Net of Allowance for impairment losses
- 3. Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets under Segregated Fund Assets in the I. Financial Condition

III. OPERATING RESULTS

Premium Income (net of reinsurance)	<u>-</u>	11,295,234,827_A
Increase /(Decrease) in Reserves	<u>-</u>	74,806,789.00 B
Commissions Earned	_	C
Income from Variable Life	_	D
Other Underwriting Income	-	E
Total Underwriting Income (A - B + C + D + E)	-	11,220,428,038_F
Benefit Payments	-	1,885,786,187 G
Expenses from Variable Life	-	н
Commission Expenses	-	1,158,569,215_I
Premium Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	46,281,800 70,589,456	116,871,255_J
Documentary Stamp Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	1,697,140 5,594,560	7,291,700_K
Other Underwriting expenses	-	46,666,819_L
Total Underwriting Expenses (G + H + I + J + K + L)	-	3,215,185,176 M
Net Underwriting Gain/ Loss (F - M)	-	8,005,242,862 N
Gross Investment Income a) Dividends Earned b) Real Estate Income Earned c) Interest Income Earned d) Other Income	76,003,433 27,545,437 1,683,199,478 3,440,963,324	5,227,711,670_O
Investment Expenses	-	132,277,431_P
Final Tax	<u>-</u>	273,434,983 Q
Net Investment Income (O -P - Q)	<u>-</u>	4,821,999,256_R
Other Income / (Expense)	<u>-</u>	(8,205,329,906) s
Capital Gain/ (Loss)	_	90,022,528_T
General & Administrative Expenses	-	2,228,450,624_U
Net Income /(Loss) before Inc.Tax (N + R + S + T - U)	-	2,483,484,117_V
Income Tax	-	372,013,982_W
Net Income /(Loss) as of the quarter (V - W)	-	2,111,470,135 X

I hereby certify to the accuracy/correctness of the aforementioned data

As of the Quarter ending March 31, 2022

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

V. Premiums By Type & Business Line

	TOTALS	VARIABLE	ORDINARY	GROUP &	ACCIDENT*	HEALTH*	MICRO	MIGRANT
	(cols 2-6)	LIFE	LIFE*	INDUSTRIAL LIFE*	(5)	(0)	INSURANCE**	WORKERS**
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
NEW BUSINESS								
FIRST YEAR (Other than Single)								
First year premiums and considerations direct business	1,958,738,084.33	1,338,993,541.12	603,310,770.59	15,757,405.93	676,366.69	-	-	-
First year reinsurance premiums assumed	-	-	-	-	-	-	-	-
First year reinsurance premiums ceded	17,646,607.75	10,277,071.82	7,344,750.89	24,785.04	-			
First year premiums and considerations - (line1+ line2 - line3)	1,941,091,476.58	1,328,716,469.30	595,966,019.70	15,732,620.89	676,366.69	-	-	-
SINGLE								
Single premiums and considerations direct business	922,148,907.55	799,825,225.92	122,323,681.63					
Single reinsurance premiums assumed	322,140,307.33	199,020,220.92	122,323,001.03			_		
Single reinsurance premiums assumed Single reinsurance premiums ceded	-	-	-	-		-	-	-
Single premiums and considerations - (line5 + line6 -line7)	922,148,907.55	799,825,225.92	122.323.681.63	-		-	-	-
6. Single premiums and considerations - (lines + lineo -line /)	922,140,907.55	799,020,220.92	122,323,001.03	-	-	-	-	-
RENEWAL								
Renewal premiums and considerations direct business	8,510,544,487.70	6,687,448,463.45	1,734,219,780.70	85,498,885.16	3,377,358.39	-	-	-
Renewal reinsurance premiums assumed	-	-	-	-	-	-	-	-
11. Renewal reinsurance premiums ceded	78,550,044.35	59,387,454.20	18,849,071.79	313,518.36	-			
12. Renewal premiums and considerations - (line9 + line10 - line11)	8,431,994,443.35	6,628,061,009.25	1,715,370,708.91	85,185,366.80	3,377,358.39	-		-
TOTAL								
13. Total premiums and considerations direct business - (line1+line5+line9)	11,391,431,479.58	8,826,267,230.49	2,459,854,232.92	101,256,291.09	4,053,725.08			
14. Total reinsurance premiums assumed - (line2+line6+line10)	11,081,401,478.00	0,020,207,230.49	2,403,004,202.92	101,230,291.09	, ,	-	-	-
	- 00 400 050 40			- 000 000 40	-	-	-	•
15. Total reinsurance premiums ceded - (line3+line7+line11)	96,196,652.10	69,664,526.02	26,193,822.68	338,303.40	4 050 705 00	-	-	-
16. Total premiums and considerations - (line4+line8+line12)	11,295,234,827.48	8,756,602,704.47	2,433,660,410.24	100,917,987.69	4,053,725.08	-	-	-

NOTES:

* Inclusive of microinsurance and migrant workers insurance businesses

** Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial, Accident and Health

I hereby certify to the accuracy/correctness of the afcrementioned data:

MARIA SACHIKO A. PANG - CHIEF FINANCIAL MANAGEMENT OFFICER

(Signature over printed name of Responsible Officer)

As of the Quarter ending March 31, 2022

Name of Insurance Company

IV. BUSINESS DONE

			TOTALS		Ordinary Insurance *												
						Whole L	.ife		Endowme	nt		Term					
(1)	No. of Policies (2)	No. of Certificates (3)	Insured Lives (4)	Sum Assured (5)	No. of Policies (6)	Insured Lives (7)	Sum Assured (8)	No. of Policies (9)	Insured Lives (10)	Sum Assured (11)	No. of Policies (12)	Insured Lives (13)	Sum Assured (14)				
Beginning Balance	1,577,820	620,614	2,196,280	1,807,948,044,887	344,275	344,275	259,456,538,809	12,260	12,260	5,574,129,497	42,716	42,716	52,592,655,897				
New Business a. Issued	63,917 61,385	15,076 17,614	78,898 78,905	64,900,130,754 59,820,035,906	10,501 10,030	10,501 10,030	7,920,972,646 7,667,254,921	745 694	745 694	223,913,282 178,821,008	4,043 3,720	4,043 3,720	4,444,130,809 3,926,252,643				
b. Revived	2,532	81	2,612	2,512,573,677	471	471	355,549,326	51	51	19,735,312	323	323	545,163,347				
c. Increased d. Others	-	(2,619)	(2,619)	2,567,521,171	-	-	(101,831,601)	-	-	25,356,962	-	-	(27,285,181)				
3. Insurance Terminated	24,971	10,203	35,107	22,750,292,366	3,672	3,672	2,346,421,800	848	848	281,187,466	2,938	2,938	3,020,243,357				
4. In force as of end of the Quarter	1,616,766	625,487	2,240,071	1,850,097,883,275	351,104	351,104	265,031,089,655	12,157	12,157	5,516,855,313	43,821	43,821	54,016,543,349				

Note:

* Inclusive of Microinsurance and Migrant Workers insurance businesses

IV. BUSINESS DONE

															LIFE INSURAN
									Gro	oup & Industr	ial *				
		Sub - To	otal		Perm	anent				Term			Su	b - Total	
(1)	No. of Policies (15)	Insured Lives (16)	Sum Assured (17)	No. of No. of Insured Sum Policies Certificates Lives Assured			Sum Assured (21)	No. of Policies (22)	No. of Certificates (23)	Insured Lives (24)	Sum Assured (25)	No of Policies (26)	No. of Certificates (27)	Insured Lives (28)	Sum Assured (29)
Beginning Balance	399,251	399,251	317,623,324,203					1,442	325,630	325,630	126,882,211,447	1,442	325,630	325,630	126,882,211,447
New Business a. Issued	15,289 14,444	15,289 14,444	12,589,016,737 11,772,328,572	-	-	-	-	79 78	7,159 11,147	7,159 11,147	8,124,022,802 5,448,691,811	79 78	7,159 11,147	7,159 11,147	8,124,022,802 5,448,691,811
b. Revived	845	845	920,447,985					1	81 (4,069)	81 (4,069)	4,050,000 2,671,280,991	1	81 (4,069)	81 (4,069)	4,050,000 2,671,280,991
c. Increased d. Others	-	-	(103,759,820)					-	(4,009)	(4,069)	2,071,200,991	-	(4,069)	(4,069)	2,671,260,991
3. Insurance Terminated	7,458	7,458	5,647,852,622					53	6,912	6,912	4,071,287,649	53	6,912	6,912	4,071,287,649
In force as of end of the Quarter	407,082	407,082	324,564,488,317	-	-	-	-	1,468	325,877	325,877	130,934,946,600	1,468	325,877	325,877	130,934,946,600

Note:

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

Version as of July 2020

IV. BUSINESS DONE

		CE																
ı			VARIABLI		ACCIDENT													
ı			VARIABLI	E LIFE	Individual			Group					Sub-	Γotal		Individual		
	(1)	No. of Policies Insured Lives Sum Assured (30) (31) (32)		No. of Policies (33)	Insured Lives (34)	Sum Assured (35)	No. of Policies (36)	No. of Certificates (37)	Insured Lives (38)	Sum Assured (39)	No. of Policies (40)	No. of Certificates (41)	Insured Lives (42)	Sum Assured (43)	No. of Policies (44)	Insured Lives (45)	Sum Assured (46)	
1.	Beginning Balance	1,176,415	1,176,415	1,363,442,509,237				712	294,984	294,984		712	294,984	294,984	-			
2.	New Business a. Issued	48,533 46,847	48,533 46,847	44,187,091,215 42,599,015,524	-	-	-	16 16	7,917 6.467	7,917 6,467	-	16 16	7,917 6.467	7,917 6,467	-	-		-
t	o. Revived	1,686	1,686	1,588,075,692				-	-	-		-	-	-	-			
	c. Increased d. Others	-	-	<u> </u>				-	1,450 -	1,450		-	1,450 -	1,450				
3.	Insurance Terminated	17,446	17,446	13,031,152,094				14	3,291	3,291		14	3,291	3,291	-			
4.	In force as of end of the Quarter	1,207,502	1,207,502	1,394,598,448,358	-	-	-	714	299,610	299,610	-	714	299,610	299,610	-	-	-	-

Note:

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

IV. BUSINESS DONE

			IEALTH						MICROINS	URANCE**		MIGRANT WORKERS INSURANCE**				
(1)	No. of				No. of Policies (51)	No. of Certificates (52)	Insured	Sum Assured (54)	No. of Policies (55)	No. of Certificates (56)	Insured Lives (57)	Sum Assured (58)	No. of Policies (59)	No. of Certificates (60)	Insured Lives (61)	Sum Assured (62)
Beginning Balance					•	-	-	-								
2. New Business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
a. Issued																
b. Revived					-	-	-	-								
c. Increased					-	-	-	-								
d. Others					-	-	-	-								
3. Insurance Terminated					-	-	-	-								
4. In force as of end of the Quarter	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Note:

I hereby certify to the accuracy/correctness of the aforementioned data

MARIA SACHIKO A. PANG - CHIEF FINANCIAL MANAGEMENT OFFICER

(Signature over printed name of Responsible Officer)

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

^{**} Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial and Accident & Health